

Your Data. Your Systems. Your Control.

Data Responsibility Statement

Last Updated: October 19, 2026

Business Brand: AutoConversion.ai

Operated by: Jing Wang Trust

Website: <https://autoconversion.ai>

AI isn't the goal. Better execution and measurable results are.

AutoConversion.ai helps business owners improve customer follow-up, CRM execution, workflow efficiency, and measurable operational performance. Our preferred model supports better technology without unnecessary loss of control over the accounts, relationships, processes, or business information that owners rely on.

We favor practical implementation in client-owned or client-approved environments. We want clients to leave with processes they understand, can maintain, and can continue improving.

1. What Client Control Means

Whenever practical, we recommend systems that run through software, accounts, and infrastructure selected or approved by the client, which may include:

- Existing CRM and customer management software.
- Client-controlled Google, Microsoft, or other productivity accounts.
- Client-approved AI and automation services.
- Scheduling, estimating, and customer communication tools.
- Industry-specific business management systems.
- Client-managed cloud, private, local, or hybrid infrastructure when appropriate.

Clients may choose to retain existing tools, purchase new products, or connect several platforms. We seek useful solutions rather than unnecessary migrations to proprietary systems.

2. What We Help Improve

Depending on a written engagement, our work may involve:

- Assessing missed inquiries, response delays, and follow-up opportunities.
- Mapping CRM, estimating, and sales follow-up workflows.
- Improving lead routing, reminders, reporting, and reactivation processes.
- Designing or configuring AI-assisted workflow components.
- Connecting client-approved software and testing integrations.
- Documenting repeatable procedures and responsibilities.
- Helping staff adopt and operate agreed improvements.
- Defining useful measures of response, conversion, and execution performance.

Specific deliverables and responsibilities depend on the agreed scope.

3. What We Do Not Assume by Default

Unless expressly provided in an agreement, we do not:

- Take ownership of a client's customer relationships or business records.
- Require transfer of ownership of CRM, domain, cloud, or software accounts.
- Become permanent custodian of all client operational records.
- Assume responsibility for running the client's entire company.
- Independently contact the client's customers on the client's behalf.
- Act indefinitely as an unrestricted administrator of client systems.
- Take responsibility for the client's independent legal, tax, or regulatory decisions.

Some projects may require continuing support, restricted hosted tools, data retention, or operating assistance. Those arrangements should be documented rather than assumed.

4. Authorized and Limited System Access

An agreed implementation may require access to client systems. We encourage:

- Separate, named user accounts instead of shared credentials.
- Role-based access with the minimum permissions needed.
- Multifactor authentication where supported.
- Time-limited or readily revocable access.
- Available access logs and periodic permission reviews.
- Secure channels for sensitive data and credentials.

Access should be limited to approved work and reviewed when roles, project phases, or the engagement change.

5. Data Minimization

We prefer using only the information reasonably needed to complete an agreed task. A project focused on response-time reporting, for example, may not require unrestricted access to financial records or every customer document.

Where practical, we recommend sample records, restricted views, limited exports, and client-approved processing environments. We seek to reduce avoidable duplication or movement of sensitive information.

Information we handle is still subject to applicable law, confidentiality duties, and contractual requirements.

6. Responsibilities Are Shared, Not Abandoned

Clients generally remain responsible for:

- Business decisions, staff supervision, and operating policies.
- Vendor selection and approval.
- Customer-facing notices and legally required permissions.
- Regulatory obligations specific to their business.
- Ongoing monitoring, account administration, and appropriate security practices.

AutoConversion.ai remains responsible for:

- The services we agree to perform.
- Staying within authorized access and agreed purposes.
- Reasonable care when handling information entrusted to us.
- Applicable confidentiality and data-protection obligations.
- Communicating known implementation limits and material issues as appropriate.

A written agreement should identify any project-specific responsibilities, approvals, support arrangements, and dependencies.

7. Responsible AI Implementation

AI can support analysis, drafting, repetitive tasks, and improved follow-through. It can also make mistakes or behave unexpectedly.

A practical implementation should consider which tasks may use AI, what information providers may receive, who may use outputs, where approvals are needed, how errors will be detected, and what monitoring is appropriate.

Higher-impact decisions and sensitive customer communications should receive appropriate human review. Automation should reinforce accountability rather than remove it.

8. Third-Party AI Providers

AI and software vendors maintain their own policies about data retention, security, model training, account permissions, and service terms. These rules may vary by vendor, product, plan, settings, or contract.

We do not promise that every third-party provider will exclude customer information from model training. Such commitments must be verified for the specific service and configuration.

Sensitive data should be handled according to agreed permissions, appropriate vendor controls, and the client's applicable legal or contractual responsibilities.

9. Human Review and Operational Judgment

AI-generated messages, classifications, transcripts, recommendations, forecasts, and workflow actions can be incomplete or inaccurate. Qualified people should review results before significant customer, financial, regulatory, safety, or business decisions.

We aim to make automated systems understandable and measurable, so owners know what is happening, who is accountable, and when manual intervention is needed.

10. Security, Retention, and Project Completion

We seek to use reasonable safeguards and to document material information-handling responsibilities during an engagement.

At project completion, the parties should review:

- Removal or reduction of temporary access.
- Transfer of agreed documentation and workflow configurations.
- Ownership and administration of relevant accounts.
- Ongoing maintenance, monitoring, and support responsibilities.
- Handling of project records and retained information under the agreement.

Information may be retained for authorized services, legitimate business records, legal obligations, or agreed support. Specific deletion or export commitments must be addressed in the engagement agreement.

11. First Truck, Testimonials, and Public Content

Our First Truck interviews and other educational or promotional content are separate from confidential client implementation work.

Guests may voluntarily contribute professional biographies, stories, recordings, images, or transcripts. Recording, editing, publication, and promotional use should be addressed through applicable notices and guest agreements.

Confidential implementation materials are not automatically available for testimonials, case studies, or public marketing. Appropriate authorization is required.

12. Better Systems Create Business Value

Documented systems, clear account ownership, repeatable procedures, appropriate access rights, measurable performance, and reduced dependence on a single individual can make an operation easier to manage, delegate, and transfer.

We seek to build operational capability that clients can maintain even when team members, vendors, or ownership changes.

13. Our Core Principle

You own your business. You control your systems. You approve your vendors. You retain authority over your operations.

AutoConversion.ai helps improve the execution.

14. Relationship to Other Agreements

This statement explains our preferred model and general practices. It does not replace our Privacy Policy, Terms of Use, applicable law, or a signed client services agreement.

Specific project scope, confidentiality, deliverables, information-handling requirements, access, retention, and security obligations should be set out in the applicable written agreement.

15. Contact

For questions about our data responsibility approach:

AutoConversion.ai

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Please do not send confidential customer files, regulated information, or login credentials through general website inquiry channels.